

## TRANSPORTATION

Aeromexico  
 Amtrak  
 British Caledonian Airways  
 Continental Airlines  
 Copa Airlines  
 Long Island Railroad  
 Malaysia Airlines  
 Mexicana de Aviacion  
 So. California Rapid Transit  
 US Airways

## EDUCATION

Baldwin Wallace College  
 California State University  
 Columbia University  
 Florida State University  
 Manatee Community College  
 Marquette University  
 Saint Paul Technical Community College  
 Texas A&M  
 University of Cincinnati  
 University of Georgia  
 University of Southern California  
 University of Texas  
 Williamson College of Business

## GOVERNMENT

California Health Services Department  
 City of Tulsa  
 City of Mississauga  
 Contra Costa County California  
 Defense Finance and Accounting Services  
 Department of Agriculture  
 Department of Energy  
 Department of Defense  
 Department of Justice

Department of Treasury  
 FBI Academy  
 Port Authority NY/NJ  
 Riverside County California  
 South Florida Water Management District  
 United Nations  
 US Army  
 Veterans Health Administration

## CHEMICALS

Coastal Chemical Corporation  
 Dow Chemical  
 DuPont de Nemours  
 Monsanto Company  
 Solvay America

## UTILITIES

Baltimore Gas & Electric  
 Consolidated Edison  
 Duquesne Power & Light  
 Iowa Public Service  
 Nebraska Public Power  
 Pinnacle West Capital Corporation  
 Philadelphia Electric  
 Public Service Electric & Gas  
 Sierra Pacific Power  
 South Carolina Electric & Gas

**traininghouse**

22 Amherst Road, Amherst, MA 01002  
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# A Sampling of Our MAP/Excel Clients

*Time Management  
 and Prioritizing*  
*Listening and Organizing*  
*Setting  
 Goals and  
 Standards*  
*Planning and  
 Scheduling Work*  
*Identifying  
 and  
 Solving Problems*  
*Appraising People  
 and Performance*  
*Giving Clear Information*  
*Getting Unbiased  
 Information*  
*Training,  
 Coaching,  
 and Delegating*  
*Making Decisions*  
*Weighing Risk*  
*Disciplining and  
 Counseling*

A Sampling of Our  
**MAP/Excel**  
Clients

**BANKING/FINANCE**

- Barclays Bank
- Bloomberg Financial
- California National Bank
- Caribbean Development Bank
- Deutsch Financial Services
- Dow Jones
- Eastern Caribbean Central Bank
- Federal Reserve Bank - NY
- GTE Federal Credit Union
- Hawaii USA Federal Credit Union
- J.P. Morgan
- KeyCorp
- Merrill Lynch
- Toronto Stock Exchange

**MANUFACTURING—LIGHT**

- Allied Signal
- Ball Packaging Products
- Del Monte
- Eastman Kodak
- Formosa Plastics
- General Tire
- Johnson Equipment
- Konica

**OIL AND RELATED**

- Arcadian Corporation
- Citgo
- Panhandle Eastern Corporation
- Pernex
- Petrolite
- Shell Oil Company
- Sunoco Chemical
- Texaco

**INSURANCE**

- Covenant Insurance
- Dodson Insurance Group
- Fireman's Fund
- Hartford Insurance
- Horizon Blue Cross and Blue Shield
- JC Penny Casualty Insurance
- John Hancock Insurance
- Marsh & McLennan
- Metropolitan Life Insurance
- Mutual Benefit Life Insurance
- Phoenix Mutual Life Insurance
- Transamerica Insurance

**MANUFACTURING—HEAVY**

- Boeing
- General Electric
- General Motors
- Ohio Steel Tube
- Pratt & Whitney
- Siemens PTD
- Volvo

**CONSUMER PRODUCTS**

- CVS Drugstores
- Laura Ashley
- Lenscrafters
- Levi Strauss
- Millar Western Forest Products
- Publix Stores
- Qualex Photo
- Radio Shack
- Rite Aid
- Rubbermaid
- Servco Pacific, Inc
- Target Stores

**TELECOMMUNICATIONS**

- GTE/Contel
- Landmark Communications
- New Jersey Bell
- NYNEX Corporation
- Pacific Bell—Telesis
- SBC Communications
- Showtime Network
- U.S. Sprint
- Weather Channel

**HEALTH CARE**

- American Red Cross
- Blue Cross/Blue Shield
- ChoiceCare
- Group Health
- Health Alliance Plane
- Humana, Inc.
- Kaiser Permanente
- Metro Health Systems
- Multi Care Health
- Oklahoma Health Care
- Oxford Health Plans
- PPOM
- Selectcare, Inc

**FOOD RELATED**

- Baskin-Robbins
- Dunkin Donuts
- Keg Restaurants
- Lever Brothers
- Pepsi Cola Company
- Ralston Purina
- Seagram Americas
- Southwest Cafes
- Stouffer Restaurants
- Winking Lizard, Inc

**SERVICES**

- ADT Security Systems
- Allstate Legal Services
- Boys and Girls Clubs of America
- Chemical Waste Management
- Federal Express
- Follett Educational Services
- Hertz Corporation
- Kidspace
- National Car Rental
- Royal Caribbean Cruise Line
- Southwestern Law Enforcement Institute
- US Investigation Services
- Wells Fargo Alarm Co.

**HOSPITALS**

- Adena Medical Center
- Baptist Health System
- Fairbanks Memorial Hospital
- Johns Hopkins Medical Center
- McLaren Regional Medical Center
- Memorial Sloan Kettering Hospital
- Mercy Health System
- Promina Gwinnett
- Swedish American Hospital
- U of Texas SW Medical Center

**PHARMACEUTICALS**

- Bristol-Myers Squibb
- Glaxo
- Janssen Pharmaceuticals
- Novartis
- Organon, Inc
- Pharmacia Upjohn
- Schering Plough
- Wyeth Ayerst

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