

TRANSPORTATION

Aeromexico
 Amtrak
 British Caledonian Airways
 Continental Airlines
 Copa Airlines
 Long Island Railroad
 Malaysia Airlines
 Mexicana de Aviacion
 So. California Rapid Transit
 US Airways

EDUCATION

Baldwin Wallace College
 California State University
 Columbia University
 Florida State University
 Manatee Community College
 Marquette University
 Saint Paul Technical Community College
 Texas A&M
 University of Cincinnati
 University of Georgia
 University of Southern California
 University of Texas
 Williamson College of Business

GOVERNMENT

California Health Services Department
 City of Tulsa
 City of Mississauga
 Contra Costa County California
 Defense Finance and Accounting Services
 Department of Agriculture
 Department of Energy
 Department of Defense
 Department of Justice

Department of Treasury
 FBI Academy
 Port Authority NY/NJ
 Riverside County California
 South Florida Water Management District
 United Nations
 US Army
 Veterans Health Administration

CHEMICALS

Coastal Chemical Corporation
 Dow Chemical
 DuPont de Nemours
 Monsanto Company
 Solvay America

UTILITIES

Baltimore Gas & Electric
 Consolidated Edison
 Duquesne Power & Light
 Iowa Public Service
 Nebraska Public Power
 Pinnacle West Capital Corporation
 Philadelphia Electric
 Public Service Electric & Gas
 Sierra Pacific Power
 South Carolina Electric & Gas

traininghouse

22 Amherst Road, Amherst, MA 01002
 800-822-2801 • Fax 413-253-3490

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*A Sampling of Our
 MAP/Excel
 Clients*

*Time Management
 and Prioritizing
 Listening and Organizing
 Setting
 Goals and
 Standards
 Planning and
 Scheduling Work
 Identifying
 and
 Solving Problems
 Appraising People
 and Performance
 Giving Clear Information
 Getting Unbiased
 Information
 Training,
 Coaching,
 and Delegating
 Making Decisions
 Weighing Risk
 Disciplining and
 Counseling*

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MAP/Excel
Clients

BANKING/FINANCE

- Barclays Bank
- Bloomberg Financial
- California National Bank
- Caribbean Development Bank
- Deutsch Financial Services
- Dow Jones
- Eastern Caribbean Central Bank
- Federal Reserve Bank - NY
- GTE Federal Credit Union
- Hawaii USA Federal Credit Union
- J.P. Morgan
- KeyCorp
- Merrill Lynch
- Toronto Stock Exchange

MANUFACTURING—LIGHT

- Allied Signal
- Ball Packaging Products
- Del Monte
- Eastman Kodak
- Formosa Plastics
- General Tire
- Johnson Equipment
- Konica

OIL AND RELATED

- Arcadian Corporation
- Citgo
- Panhandle Eastern Corporation
- Pernex
- Petrolite
- Shell Oil Company
- Sunoco Chemical
- Texaco

INSURANCE

- Covenant Insurance
- Dodson Insurance Group
- Fireman's Fund
- Hartford Insurance
- Horizon Blue Cross and Blue Shield
- JC Penny Casualty Insurance
- John Hancock Insurance
- Marsh & McLennan
- Metropolitan Life Insurance
- Mutual Benefit Life Insurance
- Phoenix Mutual Life Insurance
- Transamerica Insurance

MANUFACTURING—HEAVY

- Boeing
- General Electric
- General Motors
- Ohio Steel Tube
- Pratt & Whitney
- Siemens PTD
- Volvo

CONSUMER PRODUCTS

- CVS Drugstores
- Laura Ashley
- Lenscrafters
- Levi Strauss
- Millar Western Forest Products
- Publix Stores
- Qualex Photo
- Radio Shack
- Rite Aid
- Rubbermaid
- Servco Pacific, Inc
- Target Stores

TELECOMMUNICATIONS

- GTE/Contel
- Landmark Communications
- New Jersey Bell
- NYNEX Corporation
- Pacific Bell—Telesis
- SBC Communications
- Showtime Network
- U.S. Sprint
- Weather Channel

HEALTH CARE

- American Red Cross
- Blue Cross/Blue Shield
- ChoiceCare
- Group Health
- Health Alliance Plane
- Humana, Inc.
- Kaiser Permanente
- Metro Health Systems
- Multi Care Health
- Oklahoma Health Care
- Oxford Health Plans
- PPOM
- Selectcare, Inc

FOOD RELATED

- Baskin-Robbins
- Dunkin Donuts
- Keg Restaurants
- Lever Brothers
- Pepsi Cola Company
- Ralston Purina
- Seagram Americas
- Southwest Cafes
- Stouffer Restaurants
- Winking Lizard, Inc

SERVICES

- ADT Security Systems
- Allstate Legal Services
- Boys and Girls Clubs of America
- Chemical Waste Management
- Federal Express
- Follett Educational Services
- Hertz Corporation
- Kidspace
- National Car Rental
- Royal Caribbean Cruise Line
- Southwestern Law Enforcement Institute
- US Investigation Services
- Wells Fargo Alarm Co.

HOSPITALS

- Adena Medical Center
- Baptist Health System
- Fairbanks Memorial Hospital
- Johns Hopkins Medical Center
- McLaren Regional Medical Center
- Memorial Sloan Kettering Hospital
- Mercy Health System
- Promina Gwinnett
- Swedish American Hospital
- U of Texas SW Medical Center

PHARMACEUTICALS

- Bristol-Myers Squibb
- Glaxo
- Janssen Pharmaceuticals
- Novartis
- Organon, Inc
- Pharmacia Upjohn
- Schering Plough
- Wyeth Ayerst

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